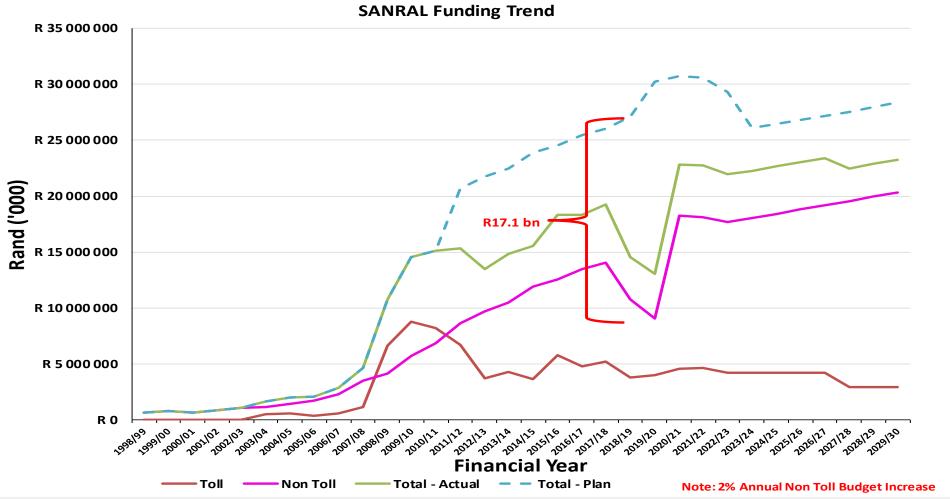


#### **SANRAL FUNDING TREND**



#### SANRAL FUNDING TREND – NEGATIVELY IMPACTED BY:

- 1. e-Tolls future <u>still not</u> resolved results in low payment compliance and SANRAL not allowed to prosecute negatively impacting SANRAL ability to finance toll portfolio in short term.
- Toll portfolio short term funding shortfall addressed by transfers from Non-Toll Thus reduced budget for new projects.
  - Impact of COVID-19 and lockdown regulations on future funding availability (Non Toll and Toll) still not fully quantified.

# SANRAL Key Projects: LOST Job/SMME Opportunities

Project	Initial Capital Costs (R'000 2018R)	Project Length (km)	Direct Job Opportunities	Direct Jobs Full Time Equivalents	Direct SMME Opportunities
GFIP Phase 2 (New Routes)	R 30 407 231	158	79 728	34 664	3 439
GFIP Phase 3 (Upgrades)	R 20 833 089	223	54 624	23 750	2 356
N1/N2 Winelands	R 10 992 998	171	28 824	12 532	1 243
N2 Botrivier to Port Elizabeth	R 13 301 597	492	34 877	15 164	1 504
N2 Wild Coast (Ndwalane to Mtamvuna River) - SIP 3	R 9 942 814	113	26 070	11 335	1 125
N2 Durban South to North - SIP 2	R 10 032 374	48.6	26 305	11 437	1 135
N2 Richards Bay to Ermelo	R 8 595 285	421	22 537	9 799	972
N3 Pietermaritzburg to Durban - SIP 2	R 22 140 161	87	58 052	25 240	2 504
N3 Van Reenen Pass (Government Contribution) - SIP 2	R 5 300 000	110	13 897	6 042	599
N4/PWV3 extension Pampoen nek	R 2 025 942	49	5 312	2 310	229
N12 Johannesburg to Klerksdorp	R 3 223 406	136	8 452	3 675	365
N12 Benoni to Witbank	R 957 971	92	2 512	1 092	108
R72/N2 Port Elizabeth to East London	R 7 435 416	540	19 496	8 476	841
R300 Cape Town Ring Road	R 5 736 688	80	15 042	6 540	649
R573 Moloto Road - SIP 1	R 3 902 176	87	10 232	4 448	441
TOTAL	R 154 827 149	2 808	405 957	176 503	17 511

Direct Job Opportunities - Actual Individuals per ID No on site - Based on SANRAL average over time - 262 per R100 million project value Direct Jobs Full Time Equivalents - Actual Hours Worked on site by Individuals divided by 1840 hours/year - Based on SANRAL average over time - 114 per R100 million project value

Direct SMME Opportunities - Actual SMME working on Site - Based on SANRAL average over time - 11.3 per R100 million project value



## SANRAL Project Pipeline – (19/20 Procurement plan)

DESCRIPTION / STATUS	WR	ER	NR	SR	но	TOTALS
Total Tenders on Procurement Plan	149	135	246	178	57	765
1						
Advertised	1	2	22	10	0	35
Closed / Under Evaluation	1	30	9	6	1	47
Not yet awarded	30	23	69	4	0	126
Summary	31	53	78	10	1	173
Evaluated, awaiting approval	1	7	1	12	2	23
Awarded	16	11	2	7	6	42
Cancelled	1	3	1	1	4	10
Not yet Advertised	99	82	142	138	44	505

#### **SANRAL Current efficiency Index**

- 7 awarded projects were carried over from 2018/2019 FY
- N3 Major upgrades 1 awarded,1 cancelled (3 at adjudication stage),
- RRM, Maintenance and Consultants contracts at multiple stages of evaluation and adjudication.



#### SANRAL Project Pipeline – 2020/21 to 2022/23

Project Type	Non-Toll			Toll	Total		
	Design	Construction	Design	Construction	Design	Construction	
Routine Maintenance	146	116	47	67	193	183	
Periodic Maintenance	141	45	25	4	166	49	
Special Maintenance	70	26	12	1	82	27	
Community Projects	78	17	8	0	86	17	
Strengthening	20	16	7	0	27	16	
Improvements	119	32	8	2	127	34	
New Facilities	118	38	32	14	150	52	
Totals	692	290	139	88	831	378	
	982		227		1209		

### **SANRAL Tender Sequence (Attempting to limit to 20 per month)**

- 1. Operational Tenders RRM / Toll / etc Operational contracts coming to end
- 2. Periodic Maintenance Limited Regulatory Approvals/Commercial Material Sources
- 3. Strengthening/Improvement/New Projects with all regulatory approvals in place
- 4. On average 125 new maintenance/construction contractor only tenders per year.
- 5. Impact of COVID-19 and lockdown regulations on future tenders still not fully quantified





#### **eTenderPublication**

managing South Africa's national government finances



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**Tender Documents** 

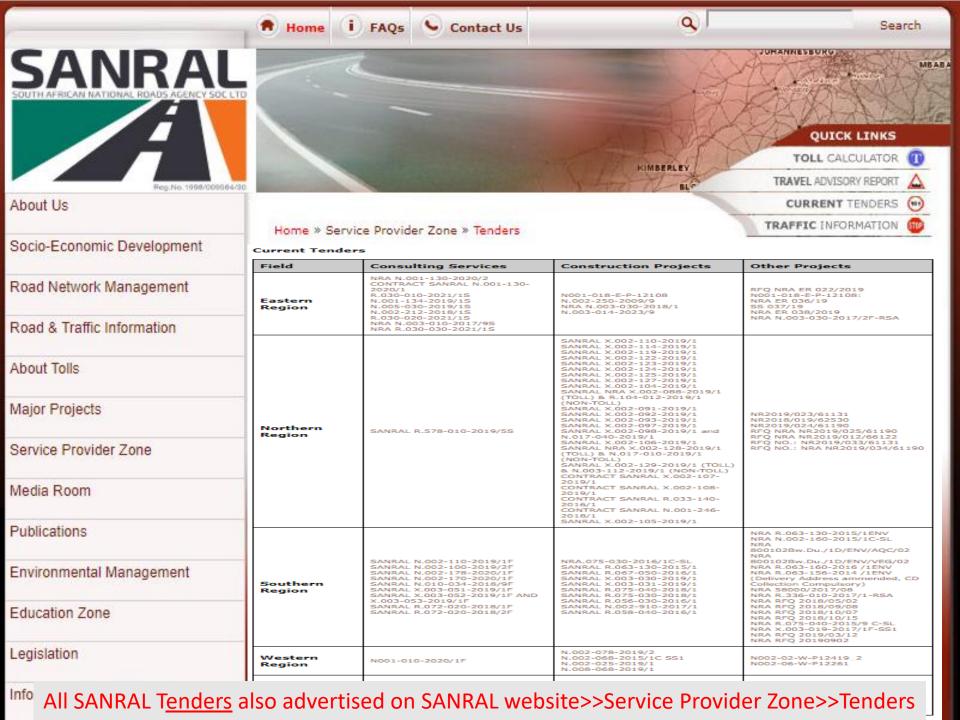
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#### **Advertised Tenders**

- Any -				•	
Province	Cluster				
- Any -	▼ - Any -				
Department		Tender Ty	pe		
South African N	ational Roads Agency Soc Limited (SANRAL)	▼	- Any -	,	•
Search	Reset				
Category	Tender Description	Tender No.	Date published	Closing date & time	Compulsory briefing session
Civil engineering	FOR THE SPECIAL MAINTENANCE OF NATIONAL ROUTE R58 SECTION 4 FROM ALIWAL NORTH (KM 0) TO LADY GREY (KM 49.79)	SANRAL R.058-040- 2016/1	22/11/2019	13/12/2019 - 2:00pm	29/11/2019 - 11:00pm
Construction	SANRAL X.002-105-2019/1 - ROUTINE ROAD MAINTENANCE OF NATIONAL ROAD R555 FROM JACKAROO PARK TO THE STEVE TSHWETE MUNICIPAL BORDER, N12 FROM GAUTENG / MPUMALANGA BORDER TO EMALAHLENI, AND R573 FROM MOLOTO TO MOTETI AND WITHIN DR JS MOROKA MUNICIPALITY	SANRAL X.002-105- 2019/1	22/11/2019	14/01/2020 - 2:00pm	02/12/2019 - 10:00am
Construction	SANRAL X.002-104-2019/1 - ROUTINE ROAD MAINTENANCE OF NATIONAL ROAD R555 FROM EMALAHLENI MUNICIPAL BORDER TO MIDDELBURG, R35 FROM GOVAN MBEKI MUNICIPAL BORDER TO MIDDELBURG, R38 FROM MSUKALIGWA MUNICIPAL BORDER TO CHIEF ALBERT LUTHULI MUNICIPAL BORDER, N1	SANRAL X.002-104- 2019/1	22/11/2019	14/01/2020 - 2:00pm	02/12/2019 - 10:00am
Construction	CONTRACT SANRAL N.001-246-2018/1-FOR THE ROUTINE ROAD MAINTENANCE OF NATIONAL ROUTE N1 SECTIONS 23, 24 & 25 FROM BELA BELA TO THE POLOKWANE MUNICIPAL BORDER	CONTRACT SANRAL N.001-246- 2018/1	22/11/2019	10/01/2020 - 2:00pm	04/12/2019 - 10:00am



All SANRAL tenders advertised on National Treasury eTenderPublication.



Description	Totals
Tenders Currently on Advertisement Phase	0 (Impact of COVID19 lockdown regulations – compulsory site clarification meetings)
Tenders Currently undergoing Compliance Checks	70
Tenders under evaluation	132
Awarded Tenders up to 31 March 2020	128
Awarded Tenders since 1st April 2020	19

#### **SANRAL Tender Evaluation Challenges**

- 1. Number of tenders received per project up to 65 paper based submissions that need to be evaluated.
- 2. Regulatory Compliance Checks 9 Checks = 585 Forms to check just for the one project in example above. SANRAL finalising electronic portal to streamline this going forward (Still awaiting Auditor General approval for non paper based process).
- 3. COVID-19 and lockdown regulations will impact future tender procedures i.e. compulsory site clarification meeting format, format of tender submissions, etc, etc.



# **New Changes Due to COVID-19**

- Remote Tender briefing (video and presentations).
- Tender closure, Live streaming will be arranged.
- Vendor registration, paperless
- Tender evaluation
- Tender adjudication



# THANK YOU

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